

Running a Enterprise - 'for success'

Dream Team Cleaning Solutions Ltd

Solihull

Local firm on the small screen

In April 2008 former Fujitsu employee Paul Palmer and business partner Juliet Davis decided to set up Dream Team Cleaning Solutions Ltd.

The family run business is a specialised cleaning company based in Solihull and are leading the way within the industry in developing new ways of cleaning and in particular the cleaning of gutters. The business are members of the Federation of Window Cleaners and a Peverel Management Services.

In a matter of months their business has grown with orders coming from all over the UK. Dream Team are currently developing their commercial business in the retirement housing sector. They have done this by investing in technology that brings commercial standards to both residential and commercial clients.

Support

Dream Team have tapped into a number of services provided by SMBC, including advise on tendering opportunities, recruitment support and start-up advice. SMBC have worked closely with Dream Team and offered a complete package of support which is unique.

Juliet Davis, Managing Director of Dream Team, added: "Solihull Council has been invaluable in assisting us with our business and are looking forward in working with them regarding our recruitment support and property search."

Growth

Dream team are not stopping there - they hope to open up another office possibly in the South of the UK to help support their client base. Juliet is also looking to engage with SMBC's SEEMS (Solihull Engages in Environmental Management Systems) project which is a new programme available for businesses to set up and maintain an environmental management system.

The Future

Through Enterprise for Success, Juliet is in touch with a business advisor who will be working with her to develop a marketing strategy. She is also liaising with SMBC to help source new premises to help her grow the business. Dream Team are currently looking to add to the team and SMBC will be assisting with their recruitment needs.

For further information on the Solihull's "Enterprise for Success" scheme please call 0121 704 6363

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